



## **RANDON S.A. Implementos e Participações**

Publicly-held Company  
CNPJ 89.086.144/0011-98

### **MATERIAL FACT**

Randon SA Implementos e Participações ("Company"), in compliance with Law 6,404, dated December 15, 1976, Instruction CVM No. 358, dated January 3, 2002, hereby informs its shareholders and the market in general the company's projections to be followed during the year 2017 ("Guidance").

#### *GUIDANCE 2017*

- **Total Gross Revenue** – R\$ 3.9 billion;
- **Consolidated Net Revenue** – R\$ 2.8 billion;
- **\*Revenues from abroad** – US\$ 240 million;
- **Imports** – US\$ 45 million;
- **Investments** – R\$ 100 million.

*\*Exports from Brazil + Foreign Operations*

These indicators are validated in the process of building Randon's strategic planning, and are backed on the assessment of the macroeconomic scenarios of Brazil and of the countries Randon has business relations with, as well as on the indicators of the automotive industry and market behavior of its business segments.

For more information, see section 11 of the Company's Reference Form, available at <http://ri.randon.com.br>.

Caxias do Sul, March 24, 2017.

**Randon S.A. Implementos e Participações.**

Geraldo Santa Catharina  
Investor Relations Director