



**Caxias do Sul, RS, November 5, 2008.** Randon S.A – Implementos e Participações (Bovespa RAPT3 and RAPT4), the controlling holding of eight companies operating within the segments of road equipment (trailers/semi-trailers), railroad (wagons) and specialty vehicles, as well as auto parts, automotive systems and services, announces its results for the third quarter of 2008 (3Q08) and for the nine first months of the year (9M08), ended as of September 30, 2008. The Company's financial and operating information, except when otherwise indicated, are consolidated and the monetary values are expressed in Reais.

## 3Q08/9M08 RANDON DISCLOSES THE 2008 THIRD QUARTER RESULTS.

### Conference Calls

PORTUGUESE -----  
 06 NOV, THURS, 11:00 AM Brasília  
 +55 (11) 2188-0188  
 Code: RANDON  
 ENGLISH -----  
 06 NOV 08, THURS, 12:00 NOON,  
 Brasília  
 9:00 AM US EST  
 +1 (412) 858-4600  
 Code: RANDON

- **Total Gross Revenue**, before consolidation, is **R\$ 3.47 billion**, an increase of 31.0% as compared to the 9M07;
- **The Consolidated Net Revenue** reached **R\$ 2.33 billion**, an increase of 25.1% as compared to the 9M07;
- **EBITDA** was **R\$ 405.1**, a rise of 37.2% as compared to the 9M07;
- **R\$ 182.4 million of consolidated net profit** in the 9M08, with a **Net Margin of 7.8%**;

### HIGHLIGHTS

The main highlights of the quarter were:

- The Total Gross Revenue, without elimination of inter-company sales, reached R\$ 1.35 billion, 41.7% higher than 3Q07 and 21.9% higher than that reached in the prior quarter;
- The Consolidated Net Revenue was R\$ 877.0 million, 30.3% higher than 3Q07 and 16.6% higher as compared to 2Q08;
- The EBITDA for the quarter increased 51.0% as compared to 3Q07, reaching R\$ 161.9 million;
- The consolidated sales for the foreign market reached US\$ 82.1 million, representing a growth rate of 19.7% as compared to 3Q07;
- The Consolidated Net Profit was R\$ 60.8 million, 43.9% higher than 3Q07.

## OVERVIEW

The demand for our products and services continued to be rather intense in this third quarter. The results we are disclosing reflect the good moment of the domestic automotive industry – especially commercial vehicles and transport material – and confirm our positive prospects for this period.

This quarter was also marked by the aggravation of the international crisis in the financial markets, triggering a rather accelerated positive variation of the exchange rates, unprecedented drops in the stock market and credit restrictions in an already risk-averse market, contributing to a significant rise of interest rates. Our conservative financial management helped us preserve our results and gives us a comfortable degree of tranquility to cross this period of turbulence. Some adjustments in our liabilities in dollar were made, although our vocation for export will likely minimize such adjustments still in 2008.

What we are living in a global level is different from the euphoria of the last years. The American mortgage-related crisis has spread uncertainties and pessimism in proportions well larger than we have ever imagined, with impacts in the economy and in people's lives. This scenario requires us to keep a watchful eye on to the movements and impacts that this crisis may or may not create in our business.

We are observing the need for possible adjustments in the production and consumption standards in levels different from those we had estimated. Our investments, estimated at R\$ 250 million for 2008, continue their path pursuant the forecasted and already contracted schedule. Even in this potentially more adverse scenario, our backlog of new orders and level of industrial activity had not been affected yet by the time we closed this quarter. However, the recent events require caution and attention in our attitudes in order to preserve the interests of our shareholders and our financial health. We are also considering an increased share in the market of railway cars, with orders already in our backlog and negotiations in progress.

## MAIN FIGURES (R\$ Thousands)

	3Q08	3Q07	Δ%	9M08	9M07	Δ%
<b>Total Gross Revenue (*)</b>	1,354,484	956,036	41.7%	3,471,753	2,650,317	31.0%
Domestic market	1,218,348	824,534	47.8%	3,101,711	2,313,050	34.1%
Foreign market	136,136	131,502	3.5%	370,042	337,267	9.7%
Foreign market in US\$	82,108	68,598	19.7%	220,564	169,674	30.0%
<b>Consolidated Net Revenue</b>	877,031	673,032	30.3%	2,329,565	1,861,476	25.1%
Consolidated Gross Profit	243,952	182,138	33.9%	638,338	500,986	27.4%
Gross Margin (%)	27.8%	27.1%	0.7 p.p.	27.4%	26.9%	0.5 p.p.
<b>Consolidated Net Profit</b>	60,770	42,229	43.9%	182,362	125,634	45.2%
Net Margin (%)	6.9%	6.3%	0.6 p.p.	7.8%	6.7%	1.1 p.p.
<b>Consolidated EBITDA</b>	161,915	107,231	51.0%	405,129	295,329	37.2%
EBITDA Margin (%)	18.5%	15.9%	2.6 p.p.	17.4%	15.9%	1.5 p.p.

(\*) Without elimination of inter-company sales.

Values in thousands of Reais

In the third quarter, Randon S.A. Implementos e Participações reached a consolidated net profit of R\$ 60.8 million, a rise of 43.9% in relation to the same period in 2007. In the period January-September 2008, the net profit was R\$ 182.4 million, an increase of 45.2% as compared to the same nine-month period in 2007 (R\$ 125.6 million). The company had a consolidated net income of R\$ 877.0 million during the quarter and R\$ 2.33 billion in the nine-month period, respectively 30.3% and 25.1% higher than that achieved in the same period in 2007. The total gross revenue, including inter-company sales, amounted to R\$ 1.35 billion in this third quarter, an increase of 41.7% as compared to that achieved in the same period in 2007. In the nine-month period, the total gross revenue reached R\$ 3.47 billion against R\$ 2.65 billion in 2007. The consolidated EBITDA ended the 2008 nine-month period at R\$ 405.1 million and margin of 17.4%, while reaching R\$ 161.9 million and 18.5% of EBITDA margin in the third quarter.

## SOLD VOLUME

The physical volumes continued to grow in practically all product lines, except for friction materials which had a negative variation during the quarter.

	3Q08	3Q07	Δ%	9M08	9M07	Δ%
Trailers/semi-trailers (Caxias + SP)	7,828	5,303	47.6%	19,556	15,110	29.4%
Trailers/semi-trailers manufactured in Argentina	312	250	24.8%	945	746	26.7%
Specialty vehicles	170	119	42.9%	426	310	37.4%
Brakes (S-Cam/Z-Came/Quadraulic)	244,391	197,666	23.6%	653,862	521,030	25.5%
Fras-le friction materials (Ton.)	15,670	16,393	-4.4%	44,319	44,220	0.2%
Landing gears	13,173	10,509	25.3%	33,748	26,361	28.0%
Fifth-wheels (Total)	16,695	13,129	27.2%	44,376	34,347	29.2%
Hubs / Drums	77,185	68,096	13.3%	200,710	165,273	21.4%
Suspensions	27,270	19,887	37.1%	70,094	51,564	35.9%
Rail cars	2	0	-	82	0	-

## OPERATING PERFORMANCE

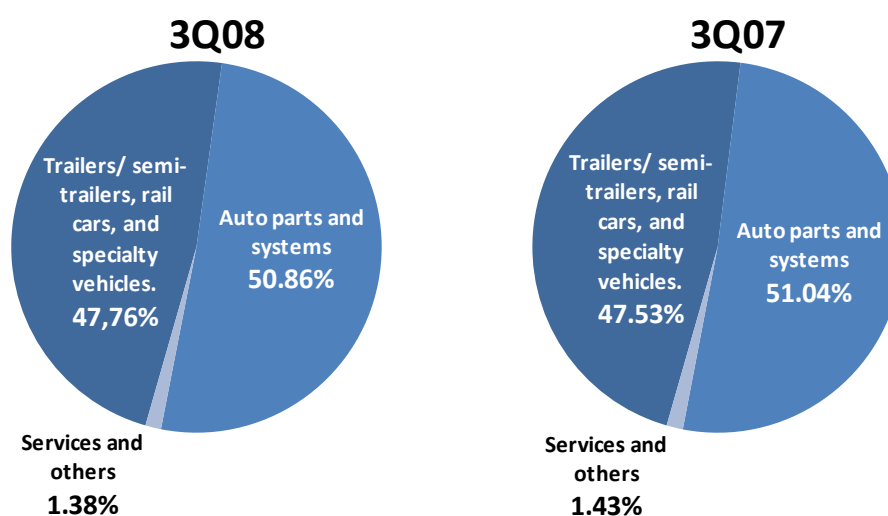
### Total Gross Revenue

Total gross revenue with taxes and before consolidation reached R\$ 1.35 billion in the third quarter of 2008, a rise of 41.7% as compared to the same period in the last year. In the nine-month period, the gross revenue totaled R\$ 3.47 billion, an increase of 31.0% as compared to the same period in 2007.

### Consolidated Net Revenue

In the third quarter of 2008, the consolidated net revenue amounted to R\$ 877.0 million, 30.3% up from the same quarter in 2007 (R\$ 673.0 million), accumulating R\$ 2.33 billion in the nine-month period of 2008 (R\$ 1.86 billion in the same period in 2007), with a positive performance in all segments, as it can be seen in the physical volume table.

## CONSOLIDATED NET REVENUE BY SEGMENT



## CONSOLIDATED NET REVENUE BY COMPANY

Inter-company sales accounted for 16.7% of the total revenue in the third quarter of 2008 (11.2% in the same quarter in 2007). This growth level was driven by demand in the entire production chain of the company. See table below:

	3Q08				3Q07	
	NET REVENUE	INTER-COMPANY SALES	CONSOLIDATED NET REVENUE	% OVER REVENUE	CONSOLIDATED NET REVENUE	% OVER REVENUE
<b>Randon S.A. Impl. e Participações (Parent Company)</b>	348,157	67,356	280,801	32.0%	284,087	42.2%
<b>Randon Impl. p/ o Transporte Ltda.</b>	83,435	9,429	74,006	8.4%	0	0.0%
<b>Master Sist. Automotivos Ltda.</b>	113,330	22,476	90,854	10.4%	71,083	10.6%
<b>Randon Veículos Ltda.</b>	41,001	15	40,986	4.7%	25,622	3.8%
<b>Fras-Le S.A. (Consolidated)</b>	119,426	6,527	112,899	12.9%	98,358	14.6%
<b>Jost Brasil Sistemas Automotivos Ltda.</b>	58,198	14,374	43,824	5.0%	33,329	5.0%
<b>Suspensys Sistemas Automotivos Ltda.</b>	253,364	54,878	198,486	22.6%	140,782	20.9%
<b>Randon Administradora de Consórcios Ltda.</b>	12,084	-	12,084	1.4%	9,606	1.4%
<b>Randon Argentina S.A.</b>	23,091	-	23,091	2.6%	10,165	1.5%
<b>Randon Middle East</b>	283	283	-	0.0%	-	-
<b>Randon Automotive Pty Ltd.</b>	756	756	-	0.0%	-	-
<b>TOTAL</b>	<b>1,053,125</b>	<b>176,094</b>	<b>877,031</b>	<b>100.0%</b>	<b>673,032</b>	<b>100.0%</b>

Values in thousands of Reais

### Trailers / Semi-Trailers/ Rail Cars and Specialty Vehicles

20,501 units of semi-trailers were sold in 9M08. This figure is 29.3% higher than that achieved in the same period in 2007. Our order-book continues at comfortable levels and by the time we closed this report there were not signs of significant order cancellation.

### Auto Parts and Automotive Systems

The third quarter was rather intense in terms of our auto parts and automotive systems operations. The production of semi-trailers, trucks and buses kept pace with this level and our delivery schedules for the next months do not show signs yet of downturn in demand.

## EXPORTS

The consolidated sales for the foreign market totaled US\$ 82.1 million in the third quarter, an increase of 19.7% over the third quarter of 2007. In the period January-September 2008, this value amounted to US\$ 220.6 million (US\$ 169.7 million in the nine-month period of 2007), a growth rate of 30.0% over the same period in 2007.

	3Q08	3Q07	Δ%	9M08	9M07	Δ%
<b>Randon S/A Impl. e Partic.</b>	40,583	32,501	24.9%	102,923	71,906	43.1%
<b>Master</b>	8,802	7,146	23.2%	22,523	16,903	33.2%
<b>Randon Veículos</b>	938	1,364	-31.2%	2,992	2,610	14.6%
<b>Jost</b>	2,867	2,078	38.0%	8,269	5,159	60.3%
<b>Fras-le</b>	22,145	19,409	14.1%	64,143	57,518	11.5%
<b>Suspensys</b>	6,773	6,100	11.0%	19,714	15,578	26.6%
<b>TOTAL</b>	<b>82,108</b>	<b>68,598</b>	<b>19.7%</b>	<b>220,564</b>	<b>169,674</b>	<b>30.0%</b>

Values in thousands of US\$

## COST OF PRODUCTS SOLD

The cost of products sold accounted for 72.2% of the consolidated net revenue in the third quarter of 2008 (R\$ 633.1 million), representing an increase of 29.0% over the R\$ 490.9 million achieved in the same period in 2007 (72.9%). As it happened in the second quarter, there were increases in the prices of steels and their components, which were negotiated and passed on to new contracts and to sales made from this period on.

## OPERATING EXPENSES

The operating expenses (administrative, commercial and others) in the third quarter of 2008 totaled R\$ 98.3 million, an increase of 11.6% in relation to the same period in 2007 ( R\$ 88.1 million). These expenses accounted for 11.2% of the consolidated net revenue in the third quarter of 2008, against 13.1% in 2007.

### Other Operating Expenses / Income

The amount of other operating income totaled R\$ 6.5 million in the third quarter of 2008, against R\$ 2.3 million in the same quarter in 2007. In the nine-month period, this value rose from R\$ 10.4 million in 2007 to R\$ 14.0 million in 2008. This amount refers to income with rents, reversion of provisions, interest from coop-payment plans and, more specifically during the quarter, gains from a lawsuit (R\$ 1.3 million) and monetary variation over coop-payment plans quotas (R\$ 1.3 million), both at the controlled company Randon Administradora de Consórcios Ltda. The other operating expenses reached R\$ 10.9 million in the third quarter of 2008 (R\$ 9.3 million in the third quarter of 2007), especially the profit sharing account and other expenses such as fines, indemnifications, remunerations and other provisions.

### EBITDA

GROSS CASH GENERATION

### EBITDA MARGIN

The EBITDA increased 51.0% in the third quarter of 2008, compared to that achieved in the same quarter in 2007, reaching R\$ 161.9 million (18.5% over the consolidated net revenue) against the R\$ 107.2 million in the same quarter of 2007, 15.9% over the consolidated net revenue. In the nine-month period of 2008, the EBITDA ended at R\$ 405.1 million (EBITDA margin of 17.4%), representing a growth rate of 37.2% in relation to the same nine-month period of 2007 (R\$ 295.3 million) (EBITDA margin of 15.9%).

	3Q08	3QT07	Δ%	9M08	9M07	Δ%
<b>Consolidated Net Revenue</b>	877,031	673,032	30.3%	2,329,565	1,861,476	25.1%
Cost of Products Sold	(633,079)	(490,894)	29.0%	(1,691,227)	(1,360,490)	24.3%
<b>Consolidated Gross Profit</b>	243,952	182,138	33.9%	638,338	500,986	27.4%
(-) Operating Expenses	(93,820)	(81,149)	15.6%	(257,934)	(226,584)	13.8%
(-) Other Expenses /Income	(4,451)	(6,922)	-35.7%	(21,435)	(17,110)	25.3%
<b>Result from Activities</b>	145,681	94,067	54.9%	358,969	257,292	39.5%
(+) Depreciation /Amortization	16,234	13,164	23.3%	46,160	38,036	21.4%
<b>Consolidated EBITDA</b>	161,915	107,231	51.0%	405,129	295,328	37.2%
EBITDA Margin (%)	18.5%	15.9%	2.6 p.p.	17.4%	15.9%	1.5 p.p.

Values in thousands of Reais

### GROSS PROFIT

Gross profit reached R\$ 244.0 million in the third quarter of 2008, accounting for 27.8% of the consolidated net revenue, an increase of 33.9% as compared to the third quarter of 2007, when profit reached R\$ 182.1 million, or 27.1% of the consolidated net revenue. In the January-September 2008 period, the gross profit closed at R\$ 638.3 million (27.4% over the consolidated net revenue), or 27.4% higher than the R\$ 501.0 million reached in the same period of 2007 (26.9% of the consolidated net revenue).

### EBIT

OPERATING PROFIT BEFORE FINANCIAL EXPENSES

The EBIT reached R\$ 145.7 million in the third quarter of 2008 (16.6% over the consolidated net revenue), an increase of 54.9% in relation to the third quarter of



2007 (R\$ 94.1 million – 14.0% over the consolidated net revenue). In the nine-month period of 2008, the EBIT totaled R\$ 359.0 million, 15.4% over the consolidated net revenue of the period.

## NET FINANCIAL INCOME

The net financial income reached R\$ 29.8 negative million in the third quarter of 2008 (R\$ 0.5 negative million in the same period in 2007). In the nine-month period of 2008, the net financial income ended at R\$ 12.3 negative million against R\$ 2.6 negative million in the same period of 2007.

### Derivatives

The Company has an Exchange Protection Policy written by the Planning and Financial Committee and supported by the Executive Committee. The goal of this policy is to standardize procedures between the Company and its controlled companies, and establish responsibilities and limits in operations involving exchange protection, thus reducing the exchange effects on the flow of foreign currency estimated by cash flow, without speculative purposes.

In contracted operations, the instruments are Non Deliverable Forward (NDF) and Zero Cost Collar. The rate to be pursued must be equal or higher than that estimated in the Business Annual Planning (Budget) of the companies. All operations are controlled by the Parent Company's Financial Board and informed to the Executive Committee.

The table below shows the book amounts and the estimated fair values of Company's and its controlled companies' derivatives on September 30 and June 30, 2008:

Description	Notional Reference Value – in thousands of US\$		Notional Reference Value – in thousands of R\$		Book Balance		Fair Value – in thousands of R\$ - (credit) / debit		Accumulated Effect in 2008 – in thousands of R\$ (credit / debit)	
	Sept 30, 2008	Jun 30, 2008	Sept 30, 2008	Jun 30, 2008	Sept 30, 2008	Jun 30, 2008	Sept 30, 2008	Jun 30, 2008	Received Value	Paid Value
Zero Cost Collar (Sale)	21,850	43,950	38,436	79,837	-	-	(1,450)	5,834	(16,258)	228
NDF (Sale)	53,401	24,650	87,027	40,953	(10,584)	-	(12,429)	2,010	(1,539)	48
Swap (Purchase)	(1,337)	(1,958)	(2,619)	(3,158)	(3,492)	(5,512)	(3,353)	(5,406)	-	5,509
<b>Total</b>	<b>73,914</b>	<b>66,642</b>	<b>122,844</b>	<b>117,632</b>	<b>(14,076)</b>	<b>(5,512)</b>	<b>(17,232)</b>	<b>2,438</b>	<b>(17,797)</b>	<b>5,785</b>

Further details and information on this subject, as well as the Operations Maturity Chart can be accessed on the ITR of the Company, available in our Investor Relations site.

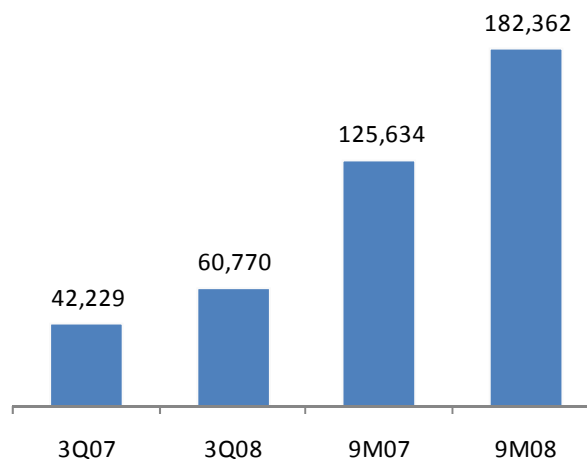
**INCOME TAX AND SOCIAL CONTRIBUTION**

Income tax and social contribution reached R\$ 35.6 million in the third quarter of 2008 (R\$ 31.0 million in the same period of 2007), against a profit before income tax of R\$ 116.2 million (R\$ 94.0 million in the same period in 2007).

**NET PROFIT**

Net profit reached R\$ 60.8 million (R\$ 0.38 per share) in the third quarter of 2008, up 43.9% from the net profit of R\$ 42.2 million in the same quarter of 2007 ( R\$ 0.26 per share). In the nine-month period of 2008, the net profit was R\$ 182.4 million (R\$ 1.14 per share) against R\$ 125.6 million (R\$ 0.78 per share) in the same period last year, representing a variation of 45.1% between both nine-month periods.

Evolution in the Consolidated Net Profit – In thousands of Reais

**DEBT**

The financial net debt (gross debt less cash and banks) reached R\$ 255.4 million at the end of September 2008, which is equivalent to a multiple of 0.51 of the EBITDA. In the same period in 2007, this value was R\$ 140.9 million. This increase is connected to the exchange rate variation on debts in dollar and to adjustments in derivative contracts.



## COMPARATIVE PERFORMANCE

	3Q08	3Q07	Δ%	9M08	9M07	Δ%
<b>Total Gross Revenue</b> without eliminations	1,354,484	956,036	41.7%	3,471,753	2,650,317	31.0%
<b>Consolidated Net Revenue</b>	877,031	673,032	30.3%	2,329,565	1,861,476	25.1%
<b>Consolidated Gross Profit</b>	243,952	182,138	33.9%	638,338	500,986	27.4%
<b>Consolidated Net Profit</b>	60,770	42,229	43.9%	182,362	125,634	45.2%
<b>Consolidated Shareholders' Equity Operating Profit (EBIT)</b>	145,681	94,067	54.9%	358,969	257,292	39.5%
<b>Consolidated EBITDA</b>	161,915	107,231	51.0%	405,129	295,328	37.2%
<b>Consolidated Net Financial Indebtedness</b>	-	-	-	255,395	140,884	81.3%
<b>Consolidated Net Financial Income</b> Financial Income - Financial Expenses	(29,792)	(467)	-	(12,311)	(2,579)	-
<b>Consolidated Administrative and Commercial Expenses</b>	93,820	81,149	15.6%	257,934	226,584	13.8%
<b>Consolidated Profit per Share</b>	0.38	0.26	46.2%	1.14	0.78	46.2%

Values in thousands of Reais

## INVESTMENTS

Investments were R\$ 91.3 million in the third quarter of 2008, totaling R\$ 189.8 million in the nine first months of 2008, against R\$ 143.8 million in the same period of 2007.

### Highlights

We highlight the progress in the construction works of our Proving Ground. The paving works have already begun. The conclusion of the construction works is expected to take place in the first quarter of 2009.



Proving Ground construction works

Our investment plan for this year remains unchanged. Even despite the pessimistic signs in the world economy, we will keep our investments in R\$ 250 million. The investments are aimed at increasing our production capacity, renovating our assets, and integrating our supply chain, in addition to investments in the areas of environment and people development. Revisions will be made in our 2009 strategic plan, taking into account the likely financial scenario.

## Investments

	3Q08	3Q07	Δ%	9M08	9M07	Δ%
<b>Randon S/A Impl. e Partic.</b>	27,308	36,762	-25.7%	68,931	89,302	-22.8%
<b>Randon Implem. p/ o transporte Ltda.</b>	6,001	-	-	6,001	-	-
<b>Master</b>	5,924	1,456	307.0%	11,112	8,062	37.8%
<b>Consórcios</b>	84	422	-80.1%	693	1,109	-37.5%
<b>Suspensys</b>	15,835	4,197	277.3%	28,697	7,657	274.8%
<b>Randon Veículos</b>	156	105	47.6%	252	259	-2.7%
<b>Jost</b>	2,025	351	476.6%	4,082	1,155	253.4%
<b>Fras-le</b>	22,002	6,183	255.9%	41,586	14,369	189.4%
<b>Randon Argentina</b>	273	250	9.3%	382	458	-16.6%
<b>Castertech</b>	11,691	17,700	-34.0%	28,082	21,369	31.4%
<b>Randon Automotive</b>	0	2	-100.0%	0	4	-100.0%
<b>Randon Middle East</b>	2	11	-81.8%	2	11	-81.8%
<b>TOTAL:</b>	<b>91,301</b>	<b>67,439</b>	<b>35.4%</b>	<b>189,820</b>	<b>143,755</b>	<b>32.0%</b>

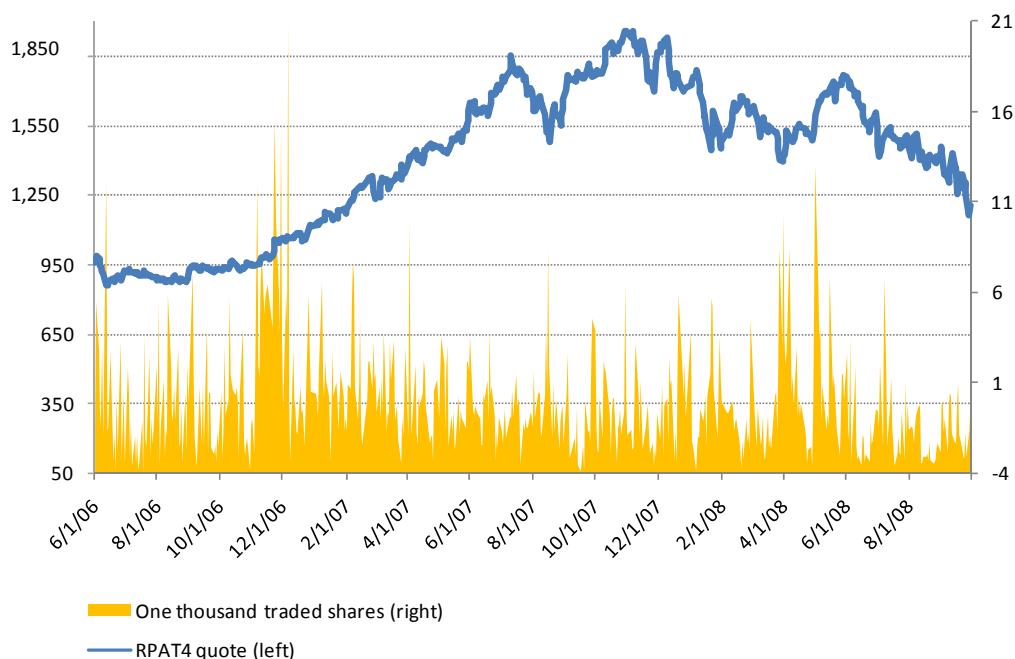
Values in thousands Reais

## STOCK MARKET

### Performance of Shares

The preferred shares of Randon S.A. Implementos e Participações in the period January-September 2008 devalued by 32.2%. On September 30, 2008, they were quoted at R\$ 10.76 per share. During this same period, 58.0 million preferred shares were traded in 52,287 trades on the spot market of Bovespa (São Paulo Stock Exchange). Over this period, the Company recorded an average daily volume of trades of R\$ 4.8 million against R\$ 5.0 million in the same period of 2007.

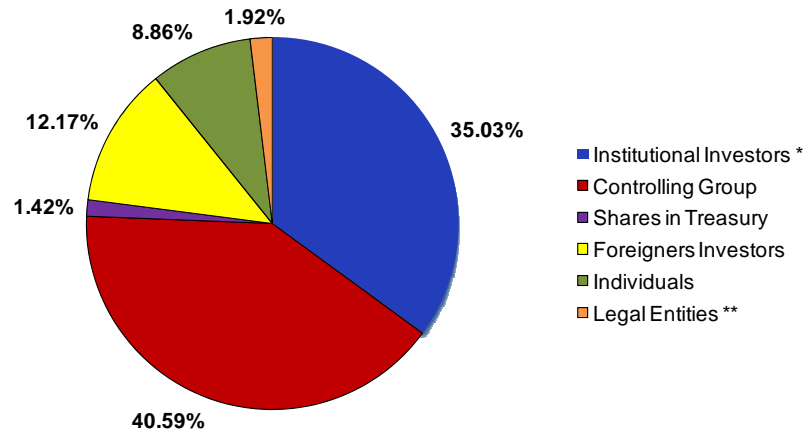
**Performance of Shares and Traded Volumes**



## Shareholders` Profile

On September 30, 2008, the profile of the shareholders holding all of the company's shares (common and preferred) was as follows:

### Shareholders' Profile - Total of Shares



\* Funds and Investments Clubs

\*\* Companies, Banks, Securities Brokers and Associations

## Investor Relations

In August 2008, Randon S.A. Implementos e Participações held meetings with analysts, shareholders and investors at the headquarters of APIMEC – Association of Capital Market Analysts and Investment Professionals), in São Paulo, Rio de Janeiro and Porto Alegre.

The Company also participated in the 9th Annual Conference Brazil Santander, as a guest, in Guarujá – RJ. The event took place in August.

In September, the Company held a Non-Deal Road Show in Europe (Madrid, Paris, Rotterdam, The Hague, London and Frankfurt).

## AWARDS AND PRIZES

In the third quarter of 2008, Randon Companies received the following awards and prizes:

- ✓ Randon S.A. mplementos e Participações and Fras-le S.A. received the prize *Febramec Meio Ambiente* (Febramec Environment), promoted by *Feira Brasileira de Mecânica*, held in August, in Caxias do Sul. The prize is given in recognition of the environmental management practices developed by both companies;
- ✓ Randon S.A. Implementos e Participações was included for the 6th consecutive time in the ranking *The 150 Best Companies to Work For in Brazil* promoted by the Magazine *Exame/Você S.A.* It was also chosen as a Highlight in the category *Cidadania Empresarial* (Entrepreneurial Citizenship) for its

social responsibility internal policy related to the promotion of benefits in the areas of social security, education, health, meals, transportation, profit sharing, citizenship and environment;

✓ Randon Companies achieved the award *Prêmio Top Ser Humano 2008* (2008 Top Human Being Prize) in the Company category, promoted by *Associação Brasileira de Recursos Humanos – Region of Rio Grande do Sul (ABRH-RS)*, which stimulates research, creative thinking and actions directed to management and human development in the organizational context;

✓ Randon Companies stood out in the ranking of the Magazine *Isto É/ Dinheiro – 2008 Edition*. Randon S.A. and Fras-le ranked first and second, respectively, in the segment of automotive parts, while Suspensys ranked 4<sup>th</sup>.

**Board of Directors**

Raul Anselmo Randon - Chairman  
David Abramo Randon - Vice-Chairman  
Ery José Bernardes - Board Member  
Hugo Eurico Irigoyen Ferreira - Board Member  
José Maria Rabelo – Board Member

**Audit Board**

Benilda Waschow  
Jessé Souto Amaral  
Luiz Antonio Careli  
Carlos Osvaldo Pereira Hoff  
Werner Bornholdt

**Executive Board**

Raul Anselmo Randon - President  
Alexandre Randon - CEO  
Astor Milton Schmitt - CFO  
Erino Tonon - COO

**Investor Relations Director**

Astor Milton Schmitt

**Holding Division Financial Director**

Geraldo Santa Catharina

**Corporate Administrative Manager**

Maria Tereza Casagrande

Ieda Maria Onzi Perosa – Accountant: CRC/RS 49886/O-3

**Investor Relations Assistance**

Hemerson Fernando de Souza

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Meri - Lusmeri Tomazzoni

Angelica - Maria A. Mossmann





EARNINGS RELEASE 3Q08 / 9M08

ENCLOSURE I

CONSOLIDATED STATEMENTS OF INCOME - QUARTERLY

Values expressed in thousands of Reais

	3Q08		3Q07		9M08		9M07		Variations %	
		%		%		%		%	3Q08/3Q07	9M08/9M07
<b>Gross Revenue</b>	1,115,632	127.2%	841,723	125.1%	2,958,600	127.0%	2,341,050	125.8%	32.5%	26.4%
Deduction in Gross Revenue	(238,601)	-27.2%	(168,691)	-25.1%	(629,035)	-27.0%	(479,574)	-25.8%	41.4%	31.2%
<b>Net Revenue</b>	<b>877,031</b>	<b>100.0%</b>	<b>673,032</b>	<b>100.0%</b>	<b>2,329,565</b>	<b>100.0%</b>	<b>1,861,476</b>	<b>100.0%</b>	<b>30.3%</b>	<b>25.1%</b>
<b>Cost of Sales and Services</b>	<b>(633,079)</b>	<b>-72.2%</b>	<b>(490,894)</b>	<b>-72.94%</b>	<b>(1,691,227)</b>	<b>-72.6%</b>	<b>(1,360,490)</b>	<b>-73.1%</b>	<b>29.0%</b>	<b>24.3%</b>
<b>Gross Profit</b>	<b>243,952</b>	<b>27.8%</b>	<b>182,138</b>	<b>27.1%</b>	<b>638,338</b>	<b>27.4%</b>	<b>500,986</b>	<b>26.9%</b>	<b>33.9%</b>	<b>27.4%</b>
Sales Expenses	(62,714)	-7.2%	(55,052)	-8.2%	(175,772)	-7.5%	(150,846)	-8.1%	13.9%	16.5%
Administrative Expenses	(31,106)	-3.5%	(26,097)	-3.9%	(82,162)	-3.5%	(75,738)	-4.1%	19.2%	8.5%
Financial Income	(29,793)	-3.4%	(467)	-0.1%	(12,312)	-0.5%	(2,579)	-0.1%	6283.0%	377.4%
Investments Valuation Income	0	0.0%	-	0.0%	0	0.0%	0	0.0%	-	-
Other Expenses/ Income	(4,451)	-0.5%	(6,922)	-1.0%	(21,435)	-0.9%	(17,110)	-0.9%	-35.7%	25.3%
Operating Income	115,888	13.2%	93,600	13.9%	346,657	14.9%	254,713	13.7%	23.8%	36.1%
Non-Operating Income	301	0.0%	363	0.1%	719	0.0%	5,027	0.3%	-17.0%	-85.7%
<b>Result before Income Tax</b>	<b>116,189</b>	<b>13.2%</b>	<b>93,963</b>	<b>14.0%</b>	<b>347,376</b>	<b>14.9%</b>	<b>259,740</b>	<b>14.0%</b>	<b>23.7%</b>	<b>33.7%</b>
Provision for Income Tax and Social Contribution Taxes	(35,602)	-4.1%	(30,981)	-4.6%	(98,006)	-4.2%	(75,709)	-4.1%	14.9%	29.5%
Minority Interest	(17,844)	-2.0%	(19,641)	-2.9%	(60,926)	-2.6%	(54,377)	-2.9%	-9.2%	12.0%
Management Bonus	(1,973)	-0.2%	(1,112)	-0.2%	(6,082)	-0.3%	(4,020)	-0.2%	77.4%	51.3%
<b>Net Profit for the Period</b>	<b>60,770</b>	<b>6.9%</b>	<b>42,229</b>	<b>6.3%</b>	<b>182,362</b>	<b>7.8%</b>	<b>125,634</b>	<b>6.7%</b>	<b>43.9%</b>	<b>45.2%</b>
<b>EBIT</b>	<b>145,681</b>	<b>16.6%</b>	<b>94,067</b>	<b>14.0%</b>	<b>358,969</b>	<b>15.4%</b>	<b>257,292</b>	<b>13.8%</b>	<b>54.9%</b>	<b>39.5%</b>
<b>EBITDA</b>	<b>161,915</b>	<b>18.5%</b>	<b>107,231</b>	<b>15.9%</b>	<b>405,129</b>	<b>17.4%</b>	<b>295,328</b>	<b>15.9%</b>	<b>51.0%</b>	<b>37.2%</b>
<b>EBITDA margin (%)</b>	<b>18.5%</b>		<b>15.9%</b>		<b>17.4%</b>		<b>15.9%</b>		<b>2.6 p.p.</b>	<b>1.5 p.p.</b>



## ENCLOSURE II

## STATEMENTS OF CASH FLOW – INDIRECT METHOD

Values expressed in thousands of Reais

	Parent Company		Consolidated	
	Sept 30, 2008	Sept 30, 2007	Sept 30, 2008	Sept 30, 2007
<b>Operating Activities Cash Flow</b>				
<b>Results for the Period</b>	183,669	124,935	182,362	125,634
Adjustments to reconcile income to net cash provided by operating activities				
Depreciation and amortization	10,432	7,792	46,160	38,036
Cost of fixed assets sold	2,217	4,440	2,576	6,262
Net Equity	(96,726)	(71,017)	-	-
Net equity of other companies in controlled companies	-	-	(11,596)	(5,214)
Minority Interest	-	-	50,340	41,064
Exchange variations in controlled companies abroad	-	-	(97)	192
Variations in loans	26,132	4,452	53,097	11,705
<b>Proceeds from profits and dividends from controlled companies</b>	32,751	26,424	-	-
<b>Variations in assets and liabilities</b>				
Decrease (increase) in other accounts receivable	70,524	(21,698)	34,002	(35,861)
Increase in accounts receivable from customers	(41,050)	(44,250)	(112,803)	(128,416)
Increase in inventories	(16,338)	(10,150)	(112,544)	(37,195)
Increase in suppliers	12,374	19,695	55,271	45,317
Increase in accounts payable and provisions	8,727	6,357	60,551	29,683
Increase in Income Tax and Social Contribution	2,113	3,538	7,955	10,027
<b>Net cash used in by operating activities</b>	194,825	50,518	255,274	101,234
<b>Cash Flow of Investing Activities</b>				
Acquisition of fixed assets	(68,672)	(87,601)	(185,646)	(135,664)
Acquisition of shares and quotas	(45,468)	(21,408)	-	(193)
Increases to deferred assets	(258)	(2,544)	(4,174)	(7,898)
Write-off of fixed assets by payment of capital in full	25,503	-	-	-
Acquisition of treasury shares	-	(20,774)	-	(20,774)
<b>Net cash provided by investing activities</b>	(88,895)	(132,327)	(189,820)	(164,529)
<b>Cash Flow of Financing Activities</b>				
Payment of dividends	(14,539)	(11,912)	(21,666)	(16,930)
Interest on capital payable	(38,931)	(29,049)	(42,373)	(32,357)
Loans borrowed	188,985	118,845	451,811	350,064
Payment of loans	(130,404)	(33,966)	(278,591)	(159,250)
Loans borrowed from parent company and controlled companies	(19,699)	17,250	(2,698)	12,580
Loans borrowed with related parties	4,249	-	2,982	-
Interest paid on loans	(11,258)	(9,995)	(24,892)	(16,916)
<b>Net cash provided (used in ) by financing activities</b>	(21,597)	51,173	84,573	137,191
	84,333	(30,636)	150,027	73,896
<b>Statement of Increase (decrease) in Cash and Cash Equivalents</b>				
At beginning of the period	64,872	112,016	252,879	183,221
At end of the period	149,205	81,380	402,906	257,117
<b>Increase (decrease) in cash and cash equivalents</b>	84,333	(30,636)	150,027	73,896

Values in thousands of Reais



EARNINGS RELEASE 3Q08 / 9M08

ENCLOSURE III

SUMMARIZED FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2008

Values in thousands of Reais – according to the corporate law

BALANCE SHEET	RANDON S/A IMPL. E PARTIC. CONSOLIDATED	RANDON S/A IMPL. E PARTIC. CONTROLLING	RANDON IMPL. P/O TRANSPORTE LTDA. SP	FRAS-LE CONSOLIDATED	MASTER	JOST	RANDON ADM. CONSÓRCIOS	RANDON VEÍCULOS	RANDON ARGENTINA	SUSPENSYS	CASTERTECH
<b>Assets</b>	<b>2,294,293</b>	<b>1,332,090</b>	<b>128,045</b>	<b>468,381</b>	<b>284,867</b>	<b>72,850</b>	<b>78,451</b>	<b>59,099</b>	<b>38,072</b>	<b>304,794</b>	<b>101,754</b>
Current Assets	1,475,923	601,407	95,968	305,234	141,233	59,751	50,707	56,660	31,368	227,721	12,098
Cash and equivalents	402,906	149,204	3,535	143,540	47,629	9,483	8,478	3,225	108	27,597	9,565
Receivables	521,379	245,328	44,779	68,624	53,375	31,319	920	31,499	7,824	122,466	0
Inventory	396,669	134,598	40,568	81,094	29,906	14,737	0	17,313	15,909	56,201	0
Deferred Charges/ Recoverable costs	101,454	48,073	5,890	8,786	4,496	3,864	161	4,428	6,608	14,933	1,495
Others	53,515	24,203	1,197	3,190	5,827	348	41,149	195	919	6,523	1,039
Non-current Assets	94,087	37,414	1,177	14,002	4,674	693	23,422	284	1,065	5,513	8,998
Credit controlling company/controlled companies	0	424	628	0	0	30	0	8	0	928	0
Consortiums for resale	26,258	12,479	0	0	0	0	13,779	0	0	0	0
Deferred Charges/ recoverable costs	51,724	24,164	550	3,048	3,903	398	731	64	1,081	4,362	8,998
Other non-current assets	7,829	0	0	4,598	573	264	7,704	86	-16	181	0
Taxes under litigation	8,276	347	0	6,355	198	0	1,208	126	0	42	0
Fixed Assets	724,283	693,268	30,899	149,145	138,960	12,407	4,322	2,155	5,639	71,560	80,658
<b>Liabilities</b>	<b>2,294,293</b>	<b>1,332,090</b>	<b>128,045</b>	<b>468,381</b>	<b>284,867</b>	<b>72,850</b>	<b>78,451</b>	<b>59,099</b>	<b>38,072</b>	<b>304,794</b>	<b>101,754</b>
Current Liabilities	709,583	299,088	82,830	121,287	64,068	27,453	45,358	18,779	25,945	109,813	7,189
Suppliers	175,171	55,672	57,286	19,013	18,929	12,315	637	7,955	17,417	59,033	6,229
Financing institutions	215,666	100,489	0	64,051	26,010	699	27	472	3,931	19,575	412
Salaries and benefits	68,853	20,020	4,977	20,672	6,246	2,563	1,100	977	453	11,658	184
Taxes and Fees	32,161	6,807	2,098	7,044	3,272	3,050	2,066	1,330	697	7,990	92
Advances for customers and others	217,732	116,100	18,469	10,507	9,611	8,825	41,528	8,046	3,446	11,558	272
Non-current Liabilities	501,727	244,342	0	135,927	43,328	1,733	1,101	730	3,201	41,926	34,386
Financing institutions	442,635	200,831	0	123,099	38,968	1,730	0	614	3,170	38,216	34,386
Debits with controlled companies	34,786	33,881	0	0	3,387	0	0	0	0	153	0
Diverse taxes and contributions	9,298	754	0	19	453	0	0	0	31	0	0
Provision for contingencies	10,081	5,901	0	2,507	0	0	1,084	0	0	136	0
Other non-current liabilities	4,927	2,975	0	10,303	520	3	18	116	0	3,421	0
Minority interest	296,579	0	0	341	0	0	0	0	0	0	0
Net equity	786,404	788,660	45,215	210,826	177,471	43,664	31,992	39,591	8,926	153,054	60,179



EARNINGS RELEASE 3Q08 / 9M08

ENCLOSURE III

SUMMARIZED FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2008

Values in thousands of Reais – according to the corporate law

INCOME STATEMENT	RANDON S/A IMPL. E PARTIC. CONSOLIDATED	RANDON S/A IMPL. E PARTIC. CONTROLLING	RANDON IMPL. P/O TRANSPORTE LTDA. SP	FRAS-LE CONSOLIDATED	MASTER	JOST	RANDON ADM. CONSÓRCIOS	RANDON VEÍCULOS	RANDON ARGENTINA	SUSPENSYS	CASTERTECH
Net turnover	2,329,565	1,008,353	91,811	336,632	289,752	154,071	33,527	95,164	52,992	641,495	0
Cost of goods and services	(1,691,227)	(736,636)	(75,927)	(237,510)	(238,485)	(120,299)	0	(64,616)	(44,424)	(533,593)	0
Gross income	638,338	271,717	15,884	99,123	51,267	33,772	33,527	30,548	8,568	107,901	0
Sales expenses	(175,772)	(84,181)	(3,139)	(29,323)	(8,863)	(5,640)	(13,149)	(10,376)	(3,666)	(18,190)	0
Administrative expenses	(82,162)	(32,083)	(1,368)	(26,209)	(6,308)	(1,747)	(11,720)	(2,662)	(1,457)	(9,709)	0
Financial income	(12,312)	(13,607)	6	1,367	(2,186)	1,308	635	120	(906)	477	0
Investment valuation income	0	96,726	0	0	28,442	0	0	0	0	0	0
Other expenses/income	(21,435)	(16,389)	(1,225)	(4,694)	(2,659)	(1,560)	3,181	(1,034)	0	(4,946)	0
Operating income	346,657	222,183	10,157	40,264	59,694	26,134	12,474	16,596	2,539	75,533	0
Non-operating income	719	537	(5)	116	168	(7)	(69)	16	0	(51)	0
Income before taxes	347,376	222,720	10,152	40,380	59,862	26,126	12,405	16,611	2,539	75,481	0
Provision for taxes and social contributions	(98,006)	(36,001)	(3,037)	(13,694)	(7,638)	(7,581)	(3,777)	(4,967)	0	(21,313)	0
Minority interest	(60,926)	0	0	(154)	0	0	0	0	0	0	0
Management Bonus	(6,082)	(3,050)	0	(1,585)	(220)	(308)	(237)	0	0	(682)	0
<b>Net income for the period</b>	<b>182,362</b>	<b>183,669</b>	<b>7,115</b>	<b>24,947</b>	<b>52,004</b>	<b>18,238</b>	<b>8,391</b>	<b>11,645</b>	<b>2,539</b>	<b>53,486</b>	<b>0</b>
<b>EBIT</b>	<b>358,969</b>	<b>139,064</b>	<b>10,152</b>	<b>38,897</b>	<b>33,438</b>	<b>24,825</b>	<b>11,839</b>	<b>16,476</b>	<b>3,445</b>	<b>75,056</b>	<b>0</b>
<b>EBITDA</b>	<b>405,129</b>	<b>149,496</b>	<b>10,749</b>	<b>52,789</b>	<b>41,456</b>	<b>26,329</b>	<b>12,396</b>	<b>16,694</b>	<b>3,694</b>	<b>85,749</b>	<b>0</b>
<b>EBITDA MARGIN (%) ON NET REVENUES</b>	<b>17.4%</b>	<b>14.8%</b>	<b>11.7%</b>	<b>15.7%</b>	<b>14.3%</b>	<b>17.1%</b>	<b>37.0%</b>	<b>17.5%</b>	<b>7.0%</b>	<b>13.4%</b>	<b>-</b>