

RANDON



TELECONFERENCE ON THE FIRST QUARTER 2007 RESULTS

Presentation:

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Suspensys
An ArvinMeritor and Randon Company

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Notes:

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Highlights

General Performance

- ✓ Consolidated net profit of Randon S/A reached R\$ 36.0 million, a rise of 47%, propelled by growth in all business segments (trailers/semi-trailers, specialty vehicles, auto-parts and systems).

Road Equipment

- ✓ Purchase order growth of 34%, mainly related to the agribusiness and bioenergy sectors, more precisely those linked to the sugar-alcohol industry.

Specialty Vehicles

- ✓ Physical units sales growth of 51%, mainly related to the infrastructure, pulp, construction and mining sectors.

International Market

- ✓ Total exports growth of 12%, to US\$ 46.8 million, mainly driven by sales in suspensions, components and axles to the US and Europe.

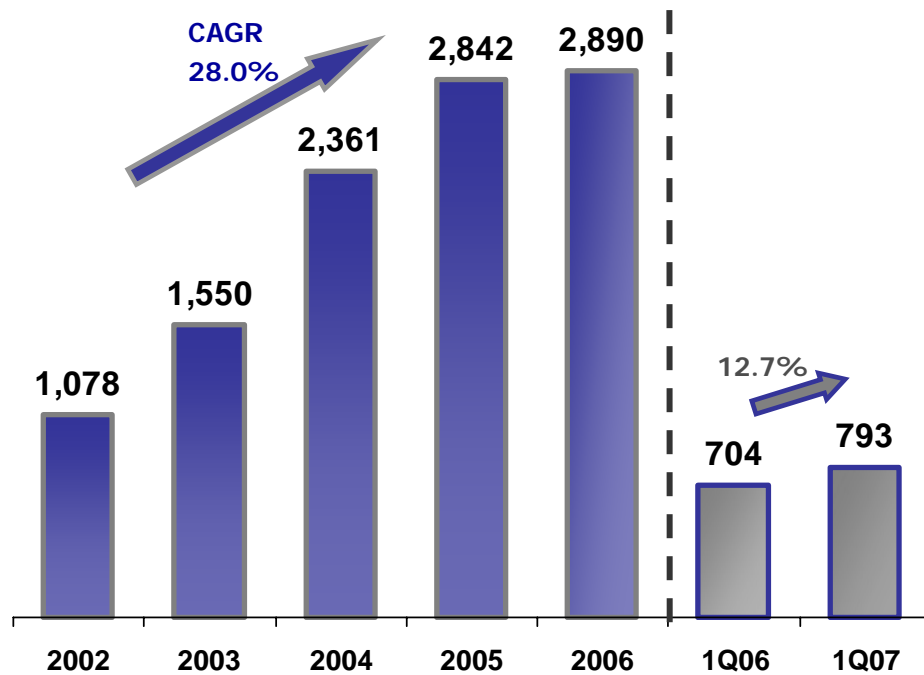
Corporate Governance

- ✓ Preferred shares appreciated 31% during the first quarter and average traded volume reached R\$ 4.6million.

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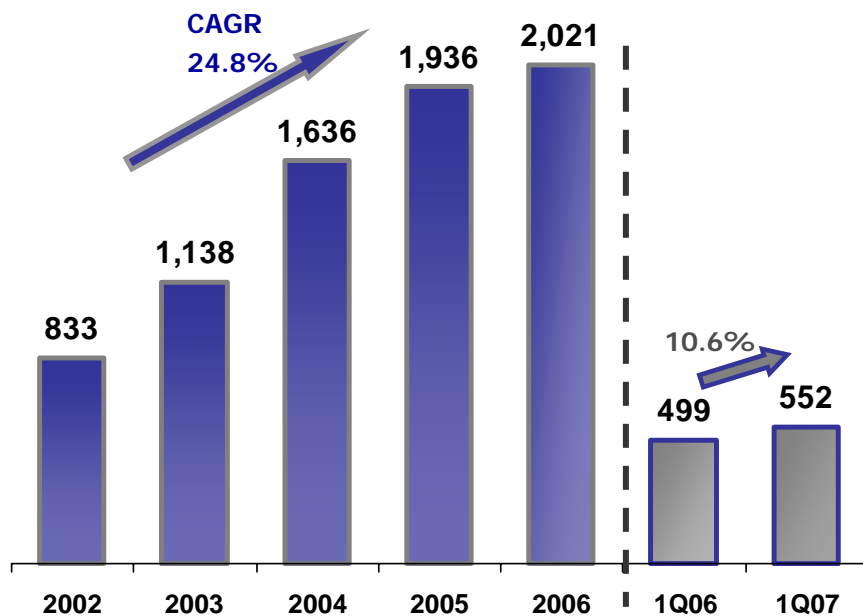
Gross Sales – Including inter-company transactions (R\$ million)



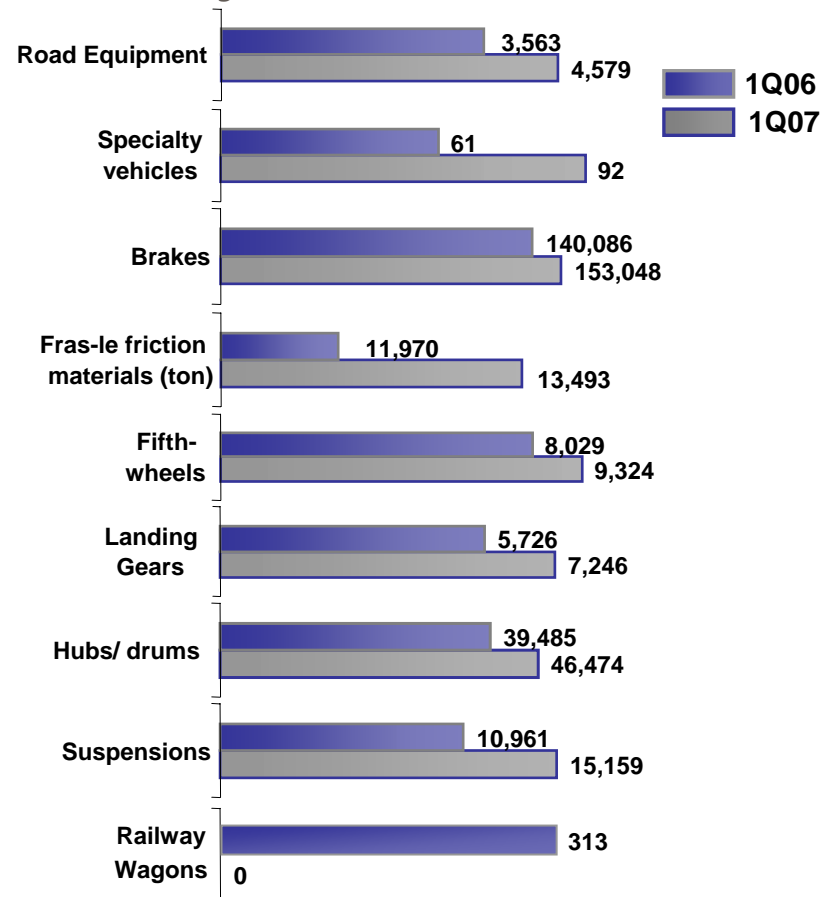


Consolidated Net Sales and Physical Volume Sold (R\$ million and Units)

Consolidated Net Sales



Physical Volume Sold (Un.)





Revenue Breakdown by Segment

1Q07

1Q06

Road/Railway
Equipment, and
Specialty Vehicles
49.2%

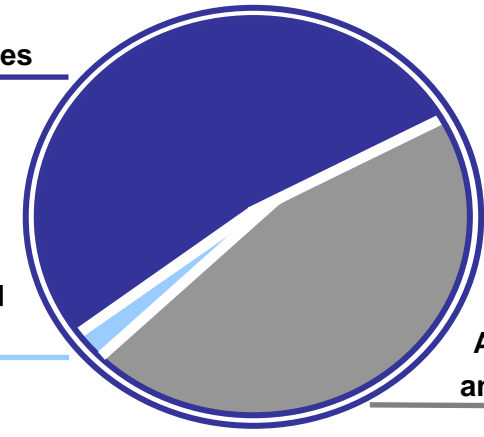
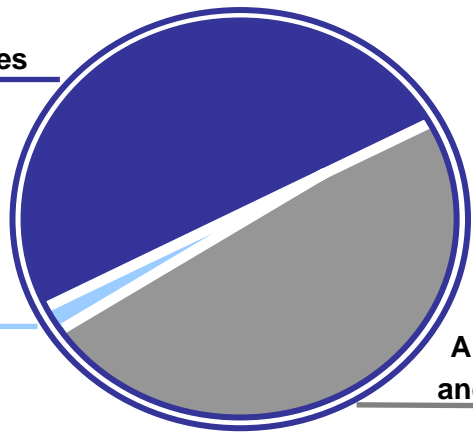
Road/Railway
Equipment, and
Specialty Vehicles
52.0%

Services and
Others
1.7%

Services and
Others
1.8%

Auto parts
and Systems
49.1%

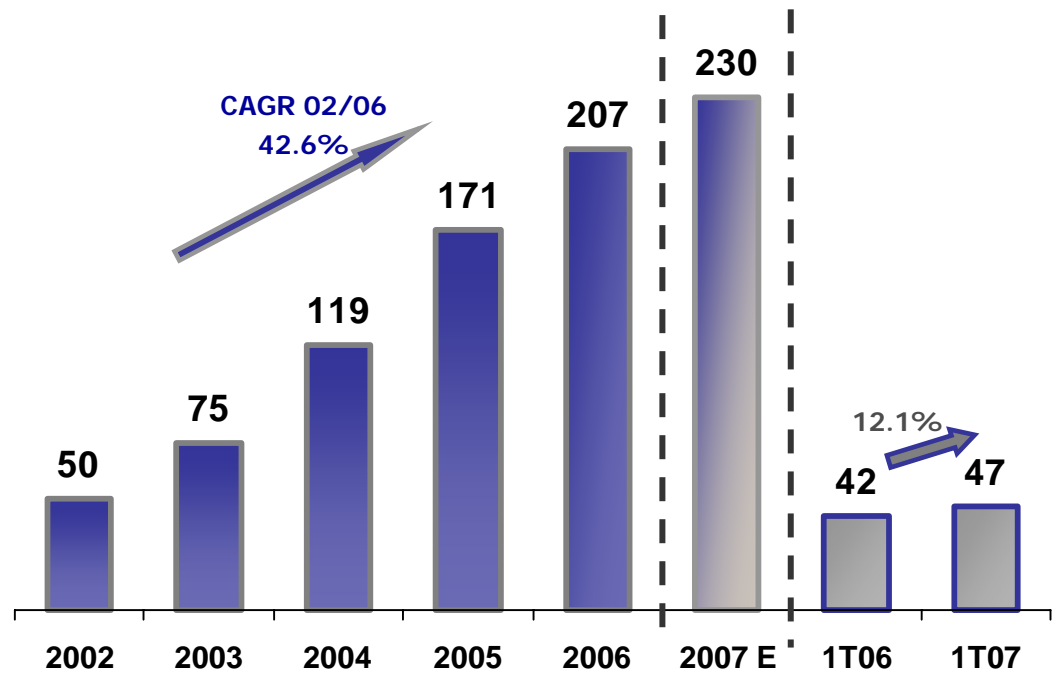
Auto parts
and Systems
46.2%



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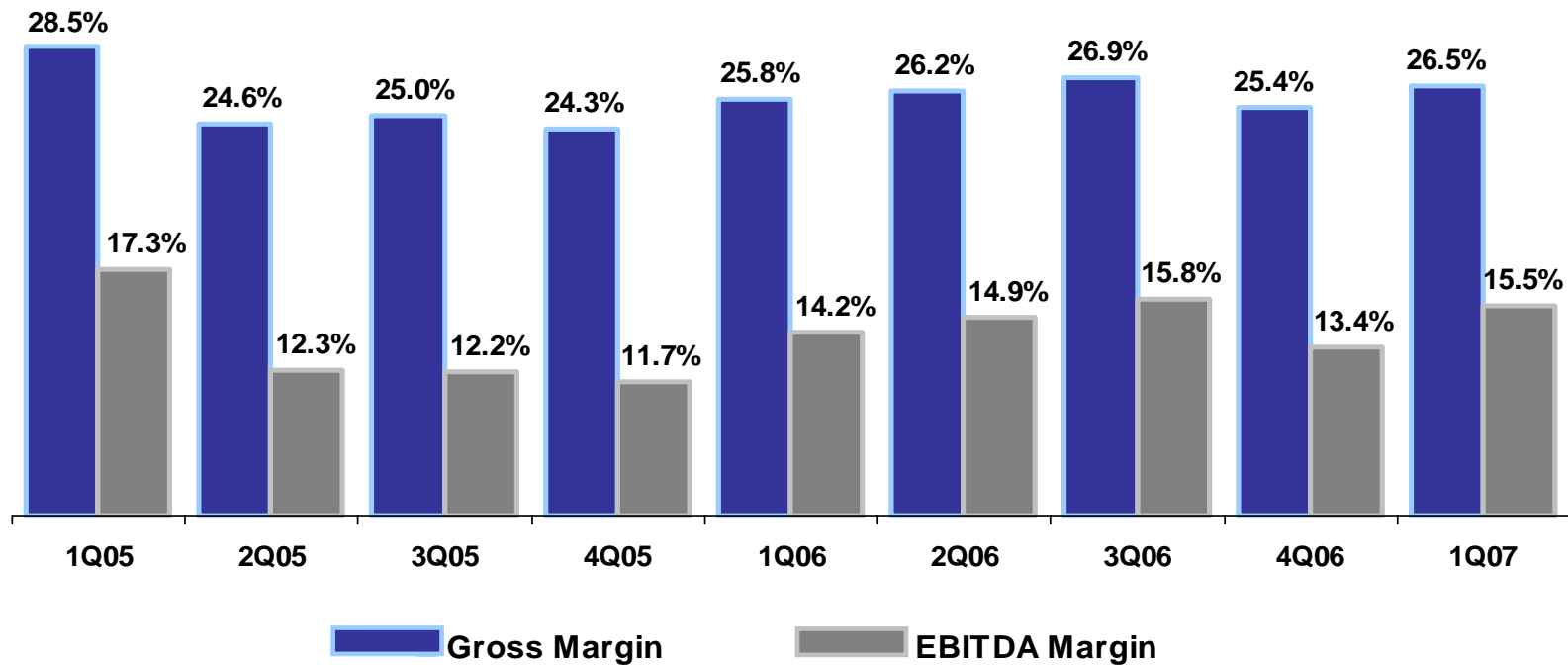
Exports (US\$ million)



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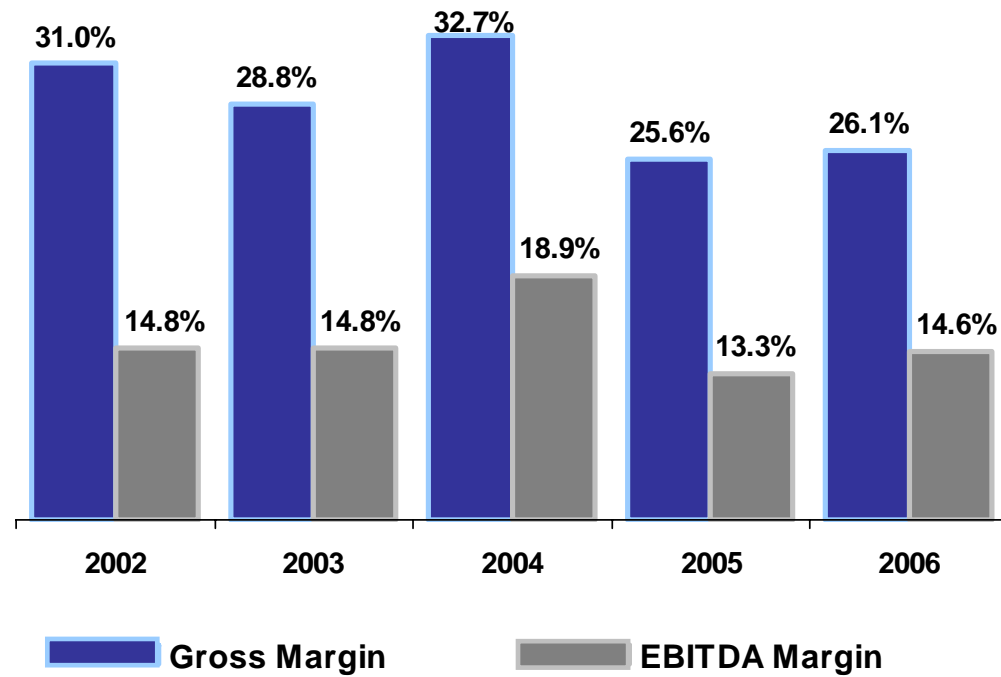
Quarterly Margins



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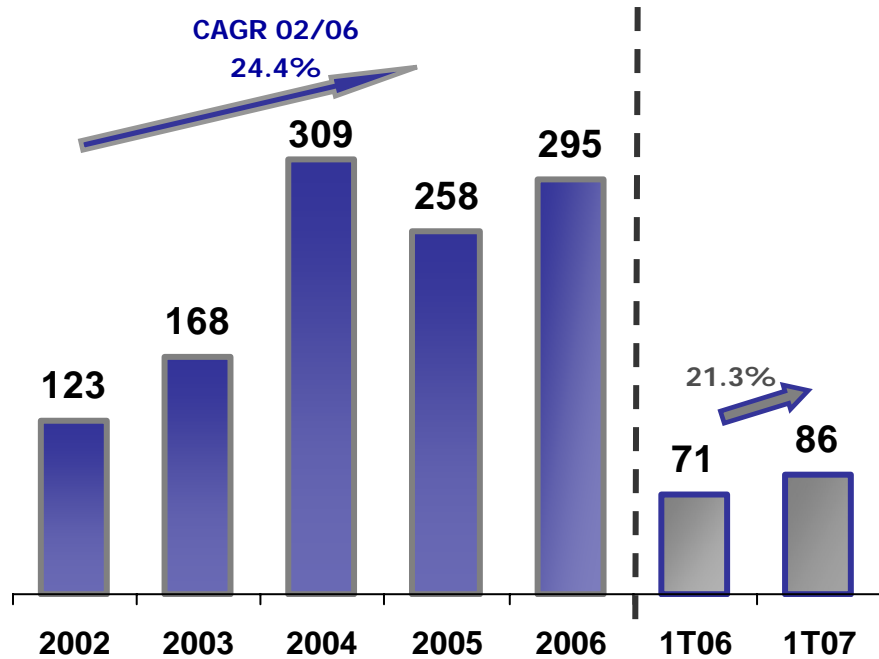
Annual Margins



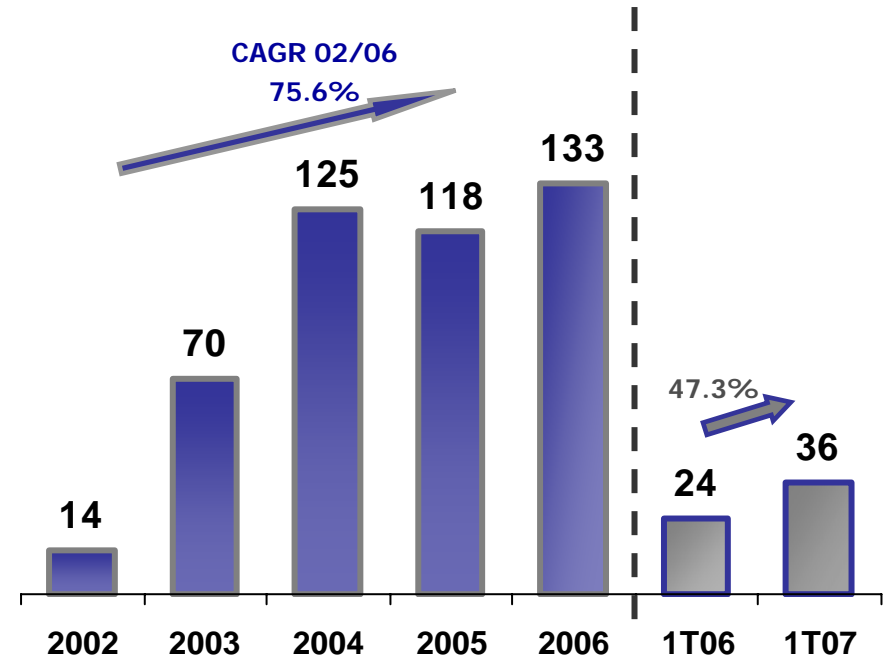


EBITDA and Net Income (R\$ million)

EBITDA



Net Income

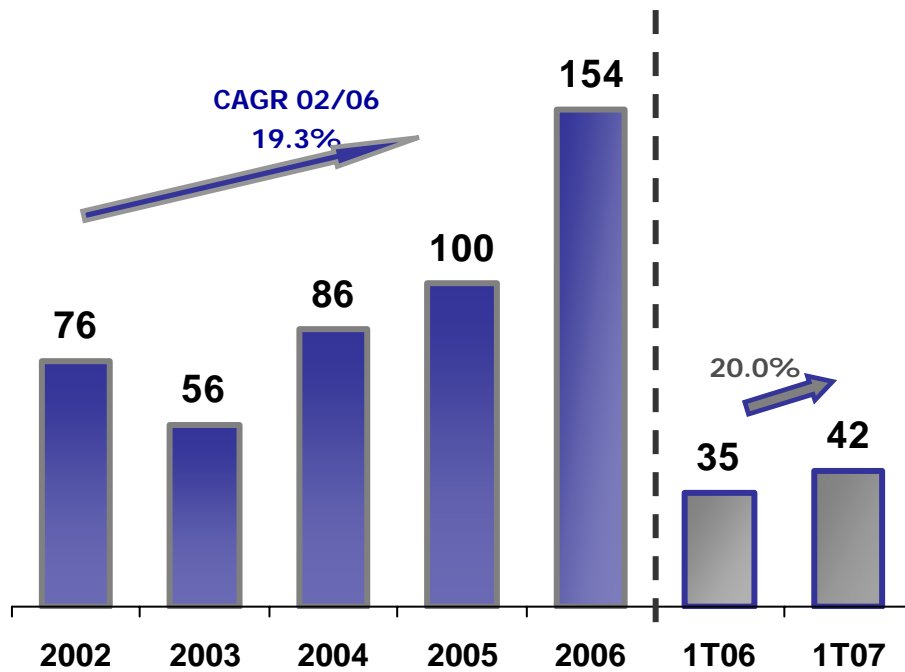


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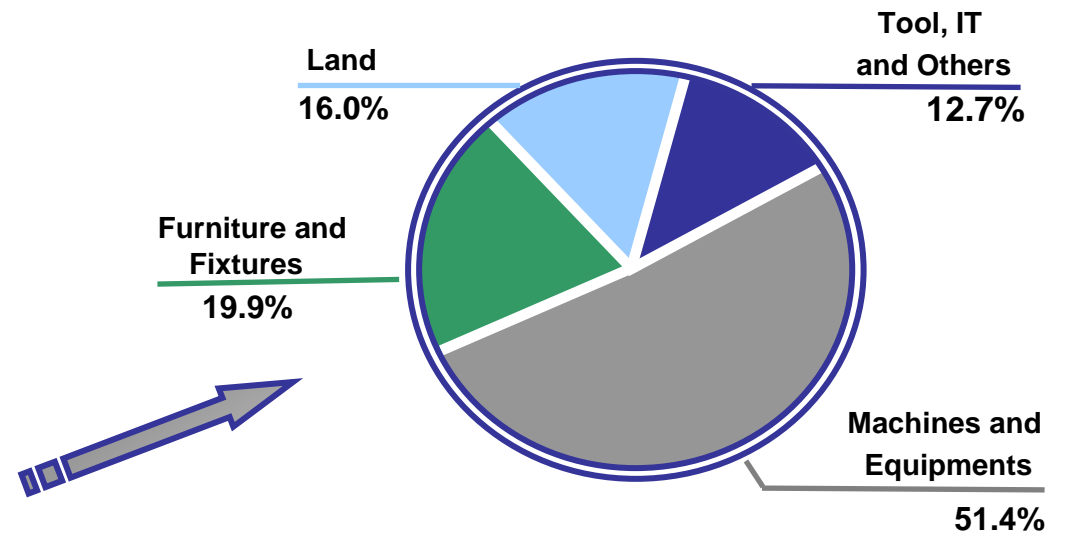


Capex (R\$ million)

Capex

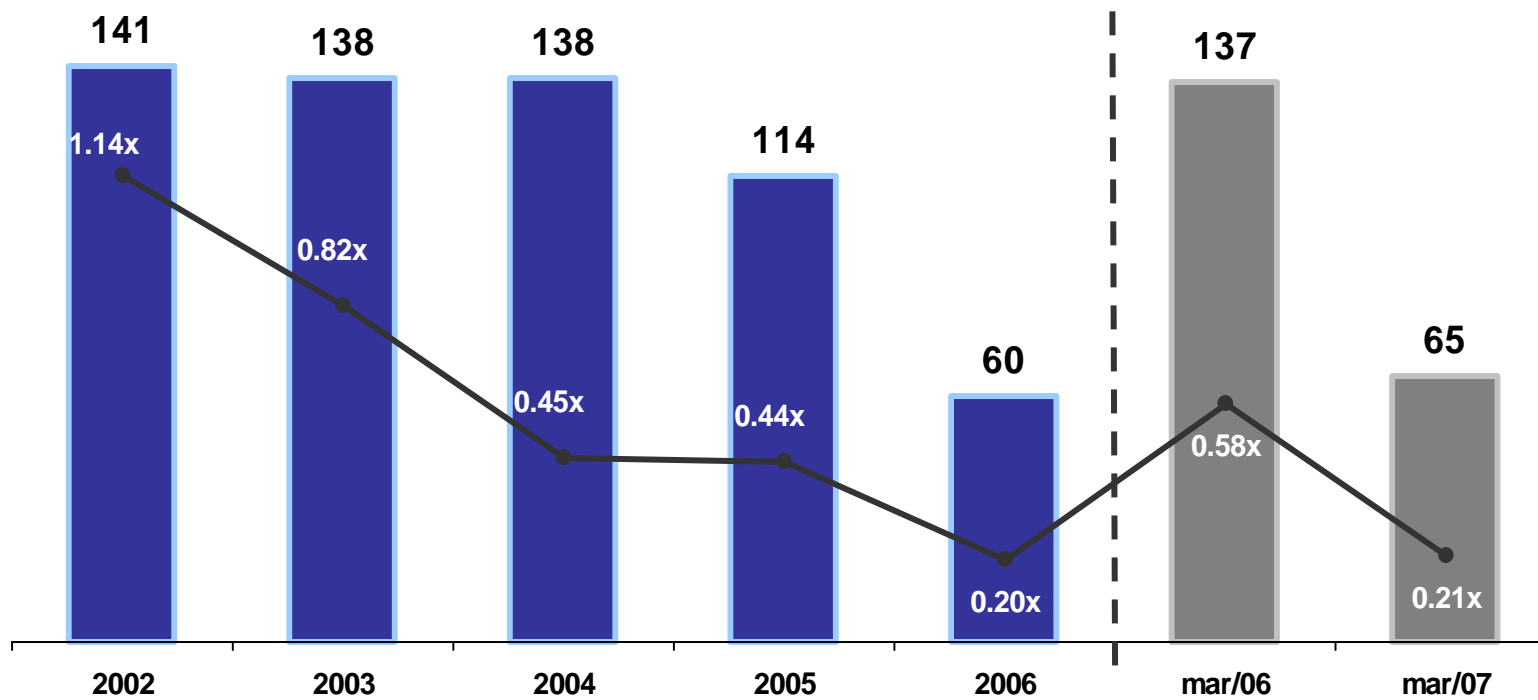


Capex Breakdown (1Q07)





Net Indebtedness (R\$ million) and Net Debt/ EBITDA (12 months)



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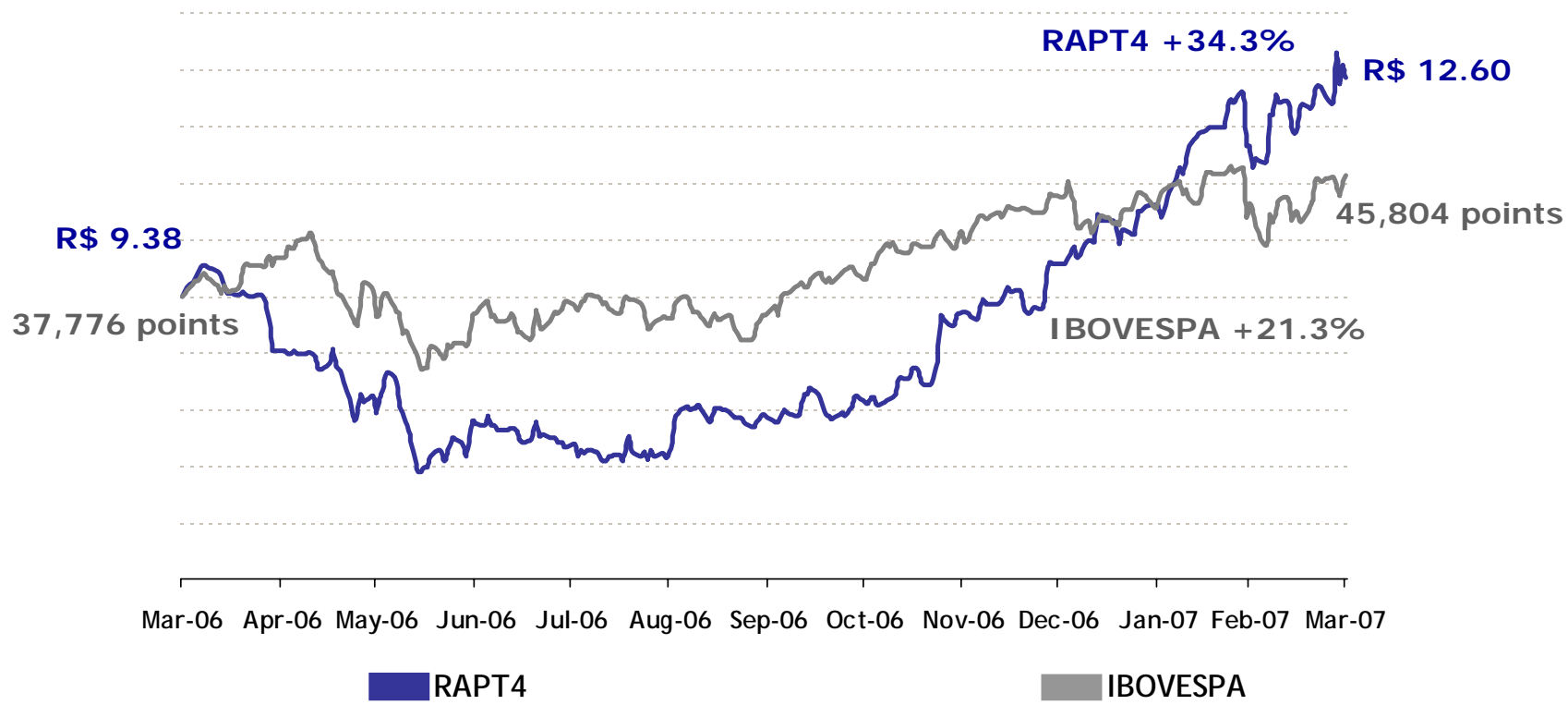
- ▶ **Highlights**
- ▶ **Operating and Financial Results**
- ▶ **Capital Markets**
- ▶ **Strategy and Outlook**



Capital Markets

Randon PN X Ibovespa

(Base 100 in 03/30/2006)



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- ▶ **Highlights**
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- ▶ **Capital Markets**
- ▶ **Strategy and Outlook**

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Strategy and Outlook

- ➔ Growth in agribusiness and bioenergy sectors
- ➔ Growth in consolidated net revenues
- ➔ Margin recovery
- ➔ Consolidation of Expansion and Modernization Plan
- ➔ Positive performance in other sectors
- ➔ Internationalization program maintained
- ➔ Others

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